

MMISSION

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	07/01/03	AND ENDING	06/30/04
	MM/DD/YY		MM/DD/YY
A. RE	GISTRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER: HAGENS	ECURITIES, INC.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.	
2112 CENTURY PARK LANE, SUITE 415	i		
	(No. and Street)		
LOS ANGELES	CA		90067
(City)	(State)	(Zi	p Code)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTACT IN R	REGARD TO THIS REPO	ORT
TYRONE H. WYNFIELD			(310) 553-7200
			Area Code – Telephone Number)
B. AC	COUNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNTANT	whose opinion is contained in	1 this Report*	
SILVANO & LOMBARD, CERTIFIED PUBLIC	•	•	
	(Name - if individual, state last, f	irst, middle name)	
3848 CARSON STREET, SUITE 212	TORRANCE	CA	90503
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:		DD00	
			COPP
☑ Certified Public Accountant		PROCE	こののこり
☑ Certified Public Accountant☐ Public Accountant		1 1/	
_	nited States or any of its posse	SEP 2	2004

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I,	RONE H. WYNFIELD	, swear (or affirm) that, to the best of
	owledge and belief the accompanying financial state AGEN SECURITIES, INC.	ment and supporting schedules pertaining to the firm of
of_J	UNE 30 , 20	0 04 , are true and correct. I further swear (or affirm) that
		officer or director has any proprietary interest in any account
		Tayone H. Wyn faend Signature
		PRESIDENT
(a) (b) (c) (d) (d) (e) (f) (g) (g) (h) (i) (j) (k) (m) (n)	Computation for Determination of the Reserve Rec A Reconciliation between the audited and unaudite consolidation. An Oath or Affirmation. A copy of the SIPC Supplemental Report.	to Claims of Creditors. ements Pursuant to Rule 15c3-3. Requirements Under Rule 15c3-3. on of the Computation of Net Capital Under Rule 15c3-3 and the quirements Under Exhibit A of Rule 15c3-3. ed Statements of Financial Condition with respect to methods of

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT

Board of Directors Hagen Securities, Inc. Los Angeles, California

We have audited the accompanying balance sheet of Hagen Securities, Inc. (a California corporation) as of June 30, 2004 and the related statements of income, changes in shareholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Hagen Securities, Inc. as of June 30, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our examination was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 7 through 9 is presented for purposes of additional analysis and is not required as part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the examination of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole and in conformity with the rules of the Securities and Exchange Commission.

Silvano and Lombard, Certified Public Accountants A Professional Corporation

Silvano & Jombard

Torrance, California August 17, 2004

BALANCE SHEET

JUNE 30, 2004

ASSETS

CURRENT ASSETS:	
Cash and cash equivalents	\$ 65,211
Total Current Assets	65,211
OTHER ASSETS Investment in real estate investment trust	25,000
Total Assets	\$ 90,211
LIABILITIES AND SHAREHOLDER'S EQUITY CURRENT LIABILITIES:	
Payroll taxes payable Income taxes payable Total Current Liabilities	\$ 56 162 218
SHAREHOLDER'S EQUITY: Common stock, \$1 par value, 100,000 shares authorized, 10,000	
shares issued and outstanding Retained earnings	10,000 79,993
Total Shareholder's Equity	89,993
Total Liabilities and Shareholder's Equity	\$ 90.211

STATEMENT OF INCOME

FOR THE YEAR ENDED JUNE 30, 2004

REVENUE - Commissions	\$311,232
OPERATING EXPENSES: Compensation of officer Office expense Rent Pension expense Travel and entertainment Computer expenses Payroll taxes Employee benefits Broker dealer fees Taxes and licenses	200,000 14,507 15,000 50,000 9,700 4,109 10,875 7,807 3,279 336
Total Operating Expenses	315,613
NET LOSS FROM OPERATIONS	(4,381)
OTHER INCOME (EXPENSE): Reimbursements Interest and dividend income Interest expense	2,000 2,167 (23)
Total Other Income (Expense) LOSS BEFORE PROVISION FOR INCOME TAXES	<u>4,144</u> (237)
LESS PROVISION FOR INCOME TAXES	(962)
NET LOSS	\$ (1,199)

STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY

FOR THE YEAR ENDED JUNE 30, 2004

	Common Stock		Retained		
	Shares	Amount	Earnings	Totals_	
Balance June 30, 2003	10,000	\$ 10,000	\$ 81,192	\$ 91,192	
Net Loss		-	(1,199)	(1,199)	
Balance June 30, 2004	10,000	\$ 10,000	\$ 79,993	\$ 89,993	

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2004

Cash flows from operating activities Net loss Adjustments to reconcile net loss to net cash provided by operating activities	\$ (1,199)
Increase in investment account Increase in income taxes payable	(25,000) 101
Net cash utilized by operating activities	(26,098)
Cash flows from investing activities	-
Cash flows from financing activities	
Net decrease in cash and cash equivalents	(26,098)
Cash and cash equivalents, June 30, 2003	91,309
Cash and cash equivalents, June 30, 2004	\$ 65,211

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2004

Note 1 - Summary of Significant Accounting Policies

Nature of Business

Hagen Securities, Inc. (the "Company") was incorporated on August 9, 1990 under the laws of the State of California. The Company is a broker-dealer licensed with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers. Its primary business activity is the sale of public and private direct participation programs.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less from the balance sheet date to be cash equivalents.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due. Since there are no significant timing differences between financial and tax accounting no provision for deferred taxes is required. During the year ended June 30, 2004, the Company paid state income taxes amounting to \$962.

Note 2 - Net Capital Requirements

As a registered broker-dealer, the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital. At June 30, 2004, the Company had net capital of \$86,243, which was \$81,243 in excess of the required amount.

Note 3 - Retirement Plan

During the current fiscal year, the Company implemented a SEP-IRA retirement plan for the Company's sole owner-employee. The Company's contribution was equal to 25% of the employee's annual salary and totaled \$50,000.

Note 4 – Investment in Real Estate Investment Trust

During April 2004, the Company purchased 2,777.7778 shares of G REIT, Inc. for \$25,000. G REIT, Inc. is a public but untraded real estate investment trust.

COMPUTATION OF NET CAPITAL FOR BROKERS AND DEALERS PURSUANT TO RULE 15c3-1 FOR THE YEAR ENDED JUNE 30, 2004

Total shareholder's equity from balance sheet (Page 2)	\$ 89,993
Deduct unallowable assets for net capital computation	-
Net capital before haircuts	89,993
Haircuts - investment security	3,750
Net capital	<u>\$ 86,243</u>
Total aggregate indebtedness included in balance sheet	<u>\$ 218</u>
Minimum net capital required (6 2/3% of total aggregate indebtedness	<u>\$ 14</u>
Minimum dollar net capital required	<u>\$ 5,000</u>
Excess net capital	<u>\$ 81,243</u>
Excess net capital at 1000% (net capital less 10% of total aggregate indebtedness	\$ 86,221

STATEMENT PURSUANT TO PARAGRAPH (d) (4) OF RULE 17a-5

There are no differences between the net capital as presented in the unaudited Part IIa, Focus Report filing as of June 30, 2004 and the audited financial statements presented herewith.

COMPUTATION OF DETERMINATION OF RESERVE REQUIREMENTS PER RULE 15c3-3 FOR THE YEAR ENDED JUNE 30, 2004

A computation of reserve requirements is not applicable to Hagen Securities, Inc. as the Company qualifies for exemption under Rule 15c3-3 (k) (2) (i).

INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS PER RULE 15c3-3 FOR THE YEAR ENDED JUNE 30, 2004

Information relating to possession or control requirements is not applicable to Hagen Securities, Inc. as the Company qualifies for exemption under Rule 15c3-3 (K) (2) (i).

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL

Board of Directors Hagen Securities, Inc. Los Angeles, California

In planning and performing our audit of the financial statements and supplemental schedules of Hagen Securities, Inc. for the year ended June 30, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. The recordation of differences required by Rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5 (g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL (continued)

may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2004 to meet the SEC's objectives.

This report is intended solely for the use of management, the SEC, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and is not intended to be and should not be used by anyone other than those specified parties.

Silvano & Jomback

Silvano and Lombard, Certified Public Accountants A Professional Corporation

Torrance, California August 17, 2004